

## PLANNED SERVICE AGREEMENT ON HVAC EQUIPMENT RECOMMENDATION

On Monday, February 27, 2012, the Operations Committee interviewed three companies to serve as the District's company for a Planned Service Agreement on HVAC Equipment. For the past five years, we have used the services of Northwest Mechanical, Inc. Four companies submitted bids, but we only interviewed three of them. The Committee interviewed Total Maintenance, Inc., Northwest Mechanical, Inc. and Johnson Controls. Please refer to the bid figures below for amounts submitted by the four companies. As stated in the bid specifications, the firm with the lowest bid amount wasn't necessarily going to be the one being recommended to the Geneseo CUSD School Board. After interviewing the three companies and checking references, the Operations Committee is recommending that a one year contract for a full coverage planned service agreement be awarded to **Total Maintenance, Inc.** This contract would begin on April 1, 2012 and go through March 31, 2013. The option to extend the contract for one to four years must be decided 30 days before this new contract expires (see bid figures below for additional year options).

Ten (10) companies and school districts were called to confirm the service and reliability of Total Maintenance, Inc. Positive comments were given by all of them regarding TMI's work on both mechanical and control issues.

COMPANY	1 YEAR BID	One Additional Year	Two Additional Years - Per Yr.	Three Additional Years - Per Yr.	Four Additional Years - Per Yr.
Crawford Co.	\$59,640	\$61,428	\$63,276	\$65,172	\$67,128
Johnson Controls	\$35,900	\$36,800	\$37,720	\$38,600	\$39,500
NW Mechanical	\$36,546	\$37,642	\$38,772	\$39,934	\$41,132
TMI	<b>\$29,880</b>	\$30,984	\$31,544	\$32,096	\$32,664

*The Operations Committee recommends that the Geneseo CUSD Board of Education awards Total Maintenance, Inc. a one year planned service agreement on HVAC equipment for \$29,880.*

**Jack B. Schlindwein**